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**Code: PR088200**  
**Project: PRIMA-PIERE**  
**Area: 900**  
**Area leader: Manel Sanmarti Cardona**  
**Group:**  
**Group leader:**

## **Business Developer for Energy R&D platform**

### **JOB DESCRIPTION**

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IREC is looking for a Business Developer for the PRIMA R&D platform. The professional will be integrated within the PRIMA platform team, which is responsible of the design and development of the energy storage and renewable integration platform (PRIMA). In particular, tasks will include promotion and stakeholders' engagement, support to design and definition of PRIMA, definition and implementation of the industry-research collaboration frameworks and agreements, negotiation with clients and partners, support to the rollout of PRIMA project plan.

The professional must be highly skilled and have proven experience in promotion and development of R&D activities in close collaboration with industry and research. Capacity to work in a team, flexible, goals oriented, innovative, with initiative and problem solving skills would be valuable. High level of writing, communication and negotiation skills are mandatory.

#### **Requirements:**

##### **Essential:**

- University Degree in Science, Technology or Engineering
- Knowledge of energy technologies and sector
- Experience in promotion of collaborative R&D projects at national and international level
- Experience in research-industry collaboration projects and programs
- Knowledge of the European and/or national industrial energy sector and related associations/platforms
- High proficiency of Spanish and English languages
- High proficiency in MS Office tools, especially Excel and Project

**Advantageous:**

- PhD and/or University Degree in fields related to Energy
- Deep knowledge and/or proven experience on renewable energies, smart grids, energy efficiency and energy sector
- Experience at research or technology centers
- Background and/or experience in commercial activities, marketing, strategy, negotiation with clients
- Proven experience with European and/or national industrial energy sector and related associations/platforms
- Knowledge of H2020 funding schemes and related JTI, PPP, JPI, etc.
- Knowledge of Spanish and Catalan research funding programs
- High proficiency of Catalan language

*Personal Skills:*

- Self-motivated and open-minded
- Good communication skills
- Team Worker.
- Results-oriented.
- Analytical and synthesis capabilities.
- Negotiation skills

**Salary:**

A temporary contract of 1 year, renewable up to 3 years is offered. Salaries will be paid in accordance with the IREC's salary policy, depending on the candidate's qualification and professional experience.

Send applications by email directly to [irecjobs@irec.cat](mailto:irecjobs@irec.cat) indicate Competitive Research Projects Developer (ref 52/2021) in the subject including:

- A motivation letter with reasons for applying, relevant experience, qualifications and value proposition related to the vacancy
- Curriculum vitae with personal, academic and professional data.

Deadline for applications: 27 July 2021

This position could be co-financed by the European Union through the European Regional Development Fund (FEDER) through different public funding programs.