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N. Ref.: 40/2023

Area: Economic

Area leader: Dr. Jaume Marfà

Group: Corporate Development and Technology Transfer

Head of Group: Dra. Marta Fonrodona

Position: R&D Projects Developer

R&D Projects Developer

JOB DESCRIPTION

IREC is looking for an R&D Energy Projects Developer. The professional will be integrated within the IREC's Corporate Development and Knowledge & Technology Transfer (KTT) team taking responsibilities in development of competitive R&D proposals and projects in the field of energy. In particular, tasks will include promotion of Horizon Europe projects, competitive Spanish and Catalan projects (AEI, ACCIO, AGAUR...), and participation infodays, brokerage events, etc.

The professional must be highly skilled and have proven experience in scouting, promotion, preparation and writing of public R&D funding programs at European and national level. Capacity to work in a team, flexible, goals oriented, innovative, with initiative and problem solving skills would be valuable. High level of writing, communication and negotiation skills are mandatory.

Requirements:

Essential:

- University Degree in Science, Technology or Engineering
- Proven experience in promotion, preparation or management of competitive R&D projects at European and national level
- Proven experience in the energy sector and technologies
- Proven experience in research-industry collaboration projects and programs
- High proficiency in Catalan, Spanish and English
- High proficiency in MS Office tools and CRM tools.

Advantageous:

- PhD in fields related to Energy
- Knowledge and/or experience on advanced materials for energy, renewable energies, smart grids, energy efficiency
- Experience at research or technology centers
- Experience in commercial activities, marketing, strategy, negotiation with clients
- Advanced experience in BBDD and/or CRM tools
- Training on marketing, sells, business administration, negotiation, strategy

Personal Skills:

- Self-motivated and open-minded
- Good communication skills
- Team Worker.
- Results-oriented.
- Analytical and synthesis capabilities.
- Negotiation skills

Salary:

Salaries will be paid in accordance with the IREC's salary policy, depending on the candidate's qualification and professional experience.

Send applications addressed to Dr. Marta Fonrodona by email directly to mfonrodona@irec.cat indicate R&D Projects Developer (Ref. 40/2023) in the subject including:

- A motivation letter with reasons for applying, relevant experience, qualifications and value proposition related to the vacancy
- Curriculum vitae with personal, academic and professional data.

Deadline for applications: 9th June 2023